



**GREATER FAIRFIELD CHAPTER**

**Your Success Is Only As Great As Your Network**

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January - March 2007

## **President's Thoughts** *RuthAnne Salvatore*

### **Happy New Year!**

It is a great honor to represent our vibrant, Greater Fairfield Chapter of WCR as your President for 2007. W.C.R. offers incredible opportunities and valuable benefits to its members.

One of my key initiatives this year will be to communicate these benefits to all members of our Chapter. My hope is to create such enthusiasm that each member becomes an advocate and ambassador for W.C.R. to their own REALTOR® colleagues and friends. Thanks to the tremendous leadership of Kellie Martone, 2006 President, our Chapter has reached a milestone membership of 70! Our monthly educational programs have been so well-received that average attendance has grown to almost 60 attendees per meeting!

Thanks to you, our Chapter is alive, strong and GROWING!

Consider becoming more involved in this outstanding education and networking organization. There are many opportunities to do so on a variety of committees including Marketing, Membership, Programs, Sponsorships and Hospitality. Feel free to contact any Committee Chair for more information.

Our kick-off meeting for 2007 will be Wednesday, February 14<sup>th</sup>. Mark the date on your calendar as the Program Committee is busy planning a wonderful program entitled "The State of Transportation in Connecticut. An update on Economic and Transportation Initiatives in CT will be presented to us by Kevin Kelleher, CEO of Cartus and Commissioner of the

Transportation Strategic Board. This will be a breakfast meeting with Networking starting at 8:45AM at the Stony Hill Inn and Breakfast and the Program beginning at 9:15AM.

Finally, we have launched our very own local Chapter website at [www.wcrgfc.org](http://www.wcrgfc.org) Check it out and bookmark it as we will be posting the Program Calendar as well as other pertinent information throughout the year!

I look forward to sharing the W.C.R. spirit with each of you and wish you a prosperous and networking-filled 2007!



*RuthAnne Salvatore  
McCaffrey Realty  
Professionals, LLC  
203-775-3634, ext. 106*

## **Membership News** *Cathy Westervelt*

I am pleased to introduce myself to you as the 2007 Vice President of Membership for the Greater Fairfield Chapter of the Women's Council of Realtors. WCR is a 70 member strong organization for the local chapter.

My goal for 2007 is twofold. First, I hope to increase the number of registered members. Secondly, I will implement a better

system of procedures for tracking and keeping members informed.

I encourage you to contact me should you have any questions regarding joining WCR, or should you have any questions regarding the status of your existing membership. I would also like to hear from you should you know of anyone who is interested in becoming a member.

Finally, if you are

unsure if you are a member, or don't know when you last paid your membership, please feel free to contact me anytime.



*Cathy Westervelt  
McCaffrey*

*Realty Professionals, 203-775-3634, ext. 105 or cell (203) 942-9403*

We are:

- ESTABLISHED** as a reliable source of knowledge
- COMMITTED** to the personal and professional success of our members
- TRUSTED** by professional REALTORS® for over 60 years

We daily strive to be...

- STANDARD BEARERS** of professionalism and personal excellence
- EDUCATORS** providing the programs that build relevant skills
- BUSINESS BUILDERS** generating over \$100 million in commissions annually.

The Women's Council of REALTORS® ...

**WHERE IT ALL COMES TOGETHER**

## Home Warranty

**By: Stu Kaufman**

If you are planning to sell your home, there are things you can do to increase the marketability of your property. Fixing up the house, remodeling the interior and landscaping the yard are just a few of the things that can be done.

But what about giving potential buyers assurance that they will not face costly repair bills resulting from the break down of the home's mechanical systems and appliances? You can do this with a Home Warranty Plan.

Home warranties have been around for over 30 years. A home warranty is designed to cover repairs to household appliances and mechanical systems that

break down due to normal wear and tear. Coverage includes repairs to electrical, HVAC and plumbing systems, refrigerators, washers and dryers, water heaters, garbage disposals, stoves, water lines and more.

Home warranties apply to all types of dwellings including residential homes, condominiums, townhouses and even rental properties. For existing homeowners, a home warranty can provide peace of mind of knowing they're protected from unexpected break downs and costly repairs.

According to a national study conducted by the Home Warranty Association, households can expect to experience approximately two

breakdowns a year. Coverage is for 12 months with the opportunity to renew annually.

At First American Home Buyers Protection Corp. we are a leader in the industry and offer the best coverage at the most reasonable price available today.



*Stu Kaufman*

*Area Manager  
First American Home Buyers  
Protection Corp.  
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## CALENDAR OF EVENTS

**February 27**

**Breakfast Meeting:**

Stony Hill Inn - Bethel, CT

**Guest Speaker:**

Kevin Kelleher, CEO Cartus, Commissioner on the Transportation Strategic Board

**Topic:**

Transportation in the Greater Danbury area and Connecticut

**March 14**

**Breakfast Meeting:**

Sheraton - Danbury, CT

**Guest Speaker:**

Joy Baldrige

**Topic:**

WIN, WIN Negotiations

**April 11**

**Lunch Meeting:**

Holiday Inn - Danbury, CT

**Guest Speaker:**

Larry Marsicano

**Topic:**

Candlewood Lake Update

## Are You Interested In Helping Our WCR Chapter?

Having you been thinking of becoming more involved with WCR? Well, now is an excellent time !

We are looking for eager people to help our Membership, Marketing and Recruiting Committees. If you have a couple of hours a month to spare, we would love to hear from you.

For more information please call RuthAnne Salvatore at 203-775-3634, ext. 106